

Value Based Contract Programs

As a self-insured employer, you're most likely looking for ways to manage your health care costs. With our Value Based Contract Programs, there's no guesswork or surprises. Our two measurement models drive better outcomes and keep health care spending down by holding providers accountable to quality care standards. These models withhold payment until providers meet specified goals.

Partners in Progress (PIP)

PIP is an incentive program for quality improvement

PIP blends payment for quality and process improvement into market-based reimbursement rates for primary care providers, specialists, hospitals, retail pharmacies and physical therapy providers.

Our withhold arrangements are included in fee-for-service market rates. This means you pay the competitive negotiated rate for services as usual. However, we hold a portion of the payment until we evaluate the provider and determine they've met their targets

When goals are met, the provider receives the withheld portion of the payment. The amount is returned to the employer if the provider doesn't meet their target.

How it works

- Pay competitive market rates.
- Withheld amounts are held in an interest bearing account.
- Providers that meet their goals earn back withheld payments.
- Unearned money left in the withheld pool is returned to you.

Total Cost of Care (TCOC)

Our TCOC Program rewards providers who meet Triple Aim goals – simultaneously improving the health of the population, the experience of the individual and the affordability measured by TCOC. Providers are accountable to reduce costs and improve patient outcomes to receive the bonus.

You'll pre-fund a bonus to providers by paying 2% on claims subject to this arrangement. When providers meet their targets and goals, employers and care providers each receive typically half of the savings, subject to a maximum.

How it works

- Pre-fund an additional 2% on claims as a bonus to providers.
- Pay providers who exceed results on cost trends while maintaining high-quality care standards.
- Receive savings through lower claims and reduced cost trends.
- Get back unearned provider bonus funds in June of each year with interest.

Total Cost of Care

TCOC is an innovative method to measure and improve health care affordability. The model mitigates cost of care increases by incenting care providers to deliver high-quality, affordable care.